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## The Logistics Institute's Spring Networking Reception was a hit.

**April 27th 2009**  
- right after the 18th Logistics Institute AGM, we hosted a Networking opportunity for all P.Log. Members, associates, students and the Logistics community.

We had quite the turn out with 60+ attendees. They all had a chance to warm up their golf swing and try out Speed Networking with peers and industry mentors. We hope to do this again and expect to see even more familiar faces.

*...It was an event that "forced" everyone to meet and get to know each other by setting up the speed networking game...it was a great event and one that other associations would look up to! Well done!*

*Elias D. P.Log.,  
Fortigo Freight*

## Calgary Golf is Sold out - way to go ! Ontario Golf only 7 foursomes available !

Proceeds will again go towards the **LET Trust\***, raising funds for student scholarships, as well as labour market research.

**LET Trust\* News:**  
Announcing one of the recipients from last year's tournament. A very lucky student, *Samuel Otsuki* was

*named to receive scholarship funds in the amount of \$1000 towards education in Aircraft Maintenance Technology at SAIT.*

## Play GOLF Monday, June 8th, 2009 Lionhead Golf & Country Club Brampton, ON.

sign up NOW at: [www.loginstitute.ca/golf](http://www.loginstitute.ca/golf)

Read a bit on [GREEN THINKING](#) by Mike Belgrade.

What a wonderful way for us all to give back to Supply Chain and Logistics training. Not too late to Sponsor a hole and be seen by all—[bpetrovsky@loginstitute.ca](mailto:bpetrovsky@loginstitute.ca)

## Special recognition and prestigious awards

The Logistics Institute is proud to see an emerging group of P.Logs., among our military members who are receiving special recognition and prestigious awards.

from Gen Ramms (German 4 star JFC Brunssum Commander, NATO operational commander of the ISAF mission in Afghanistan) in his office.

*...“Thanks for the recognition; although I am humbled by this award, in my opinion, it is the result of a team effort.”*

Recent recognitions:  
**Lieutenant-Colonel Mark Ross**, 03/04/2009 was presented with the **NATO Meritorious Service Medal (NMSM)**,



*...“There are many NMSMs presented to NATO military and civilians across the various NATO headquarters and units each year, but from my HQ, there were only 3 this year, and I was the only Canadian recipient from our HQ in quite a few years, I'm told.”*

**Rear-Admiral Bryn Weadon**, 02/18/2009 received the **Order of Military Merit** at a ceremony hosted by the Governor General in Ottawa. [View the official release](#)  
Also read all about Bryn in archived [Member Profiles](#).

**SUMMER  
ON THE  
DOCKS SALE**

## EARLY-BIRD gets 20% off selected Modules!

Summer doesn't mean you can't excel — get bench strength for yourself & your team.

### Integrated Logistics Networks

**ON DEMAND—ONLINE  
- ON YOUR TIME**  
4 weeks, 5 to 6 hrs/week  
regular \$620.00  
*Register by August 30*  
**Early-Bird \$496.00**

### Logistics Process Diagnostics

August 24 – September 18  
4 weeks Online – Facilitated  
regular \$750.00  
*Register by July 24*  
**Early-Bird \$600.00**

**Frontline Series**  
**ON DEMAND—ONLINE  
- ON YOUR TIME**  
Get 20% off individual modules  
*Register by August 30*

**Essentials Series**  
**ON DEMAND—ONLINE  
- ON YOUR TIME**  
NOW \$500.00\*  
regular \$625.00  
*Register by August 30*  
(\*see student special below)

**Students Ask Us about :**  
a limited time offer. All full & part time students\* at any Canadian educational institution get special pricing on 3 Online Learning Bundles from May 1, to Aug. 30, 2009. \* must provide valid student I.D. & student #.

**Relax at the Cottage & Train your Brain at the same time.**

Discover Situational Leadership and the dynamics of change.  
**Leadership Strategies**  
September 23 – 25,  
- 3 days on site, Toronto  
Regular \$1350.00  
**Get 20% off \$1080.00**  
*Register by August 21*

\*all prices +gst

**Missing just one piece to complete your P.Log.?**  
Contact Catherine NOW  
416-363-3005x15 or [e-mail](mailto:)

# P.Log.

## Testimonials

### P.Log. as a step towards Executive MBA

... I completed the P.Log program early 2002, it was a great step in my continuous learning and development as I had just obtained other training as well. ...I am now two thirds of the way to achieving my online Executive MBA from Athabasca University. I received three credits towards the program ...

**Mike Sandhu,**  
OLG

[\(Read entire message\)](#)

## Supply Management Program

• On Demand • Online • On Your Time

**NEW** The Logistics Institute, in partnership with PMMS, a global consultancy working with organizations on both sides of the buyer-seller interface, is pleased to deliver a new Supply Management Program, consisting of four modules, as a high-level approach to strategic sourcing.

### SUPPLY MANAGEMENT

The key driver of supply management is inventory flow into the company, as the front end process of achieving corporate customer service and market channel objectives.

*In the 21st century, the scope of supply management shifted.*

**FROM** what product or service is needed, as determined by engineering; how much is needed in terms of lot size....

**TO** the strategy of deciding on who the suppliers are, and how supplier relationships are to be managed in order to make the product, in sufficient quantities, for delivery...

[More on this NEW Program](#)  
Contact Catherine NOW  
416-363-3005x15 or [e-mail](mailto:)

## Executive

# P.Log.

- *strategic thinking*
- *managing change*
- *leadership*
- *team work*

## Made for Senior Logisticians

**Executive P.Log. Certification Program**  
- intense / six day / in-residence skills development process leading to P.Log. certification. The executive focus of this program deals with issues of initiating and managing change, leadership,

life-work balance and the ethical dimensions of decision-making. Designed for those with 8 to 10 years strategic level experience in business and logistics.  
Contact Jackie at (416) 363-3005 Ext. 17 or [Jackie](mailto:) for an invitation.

### 2009 offerings:

**June 14—19—**  
Vancouver  
**Sept.**  
13—18—  
Courtney BC.

**10 % off  
June and  
September**

**Nov.** 15—20—Mont Gabriel, QC  
[Read more on the Executive P.Log. Then call for personal assistance !](#)

## Women in Logistics

Women in Logistics is a Workforce Development Strategy of The Logistics Institute.

[www.womeninlogistics.com](http://www.womeninlogistics.com)

### Another Successful BC event

Thank you for attending BC WIL Event

**The Art of Successful Connecting!**

Over 70 people showed up on April 23, 2009

"VWTC and WIL joint networking opportunities are great."

Speaker: Sue Clement of Success Coaching was enjoyed by all.

*\*\*\*feed back on event...It was the BEST dinner seminar I've been to! I learned more that evening, interacted more that evening and I'm still keeping in touch with the few I met!*

Sharon B., TELUS Supply Operations-Wireline Infrastructure

Enjoy the Summer in BC. Next BC event in October.

### Recommended Reading

#### 1 Piece of Advice™

by: Patricia J. Moser-Stern & Barbara Kath-

Available in bookstores across Canada and the US.

#### leen Moser

The authors began writing to exceptional women throughout the world.

They didn't know any of these women personally - just by reputation. In their correspondence the authors asked them for the 1 Piece of Advice™ which

these stellar role-models felt would inspire women to turn their dreams into realities. The response was amazing. [look inside the book](#)

*"One Piece of Advice is a keepsake book that will be read over and over again. It has some fabulous insights by some amazing women across the globe who have been willing to share their experiences".*

Heather Cartwright, CMC, PMP, P.Log.

Read [Patricia Moser Stern's Profile](#) on the Women in Logistics site.

*"As I am not a Logistics Professional myself, I was amazed at how the book enticed me to follow along and I actually understood it. It was extremely descriptive reading. I may even give it to my twelve year old daughter, as I believe she will enjoy learning and be able to grasp what people (professional logisticians) do in the world of Logistics and Supply Chain."* [take a look at the book](#)

### "Golf and the 8 P of a Logistics Mindset"

by: Nigel Wing

Logistics - The profession of the 21st Century.

More and more companies are recruiting Logistics professionals to help optimize the flows of material and information through the organization.

**But what is Logistics?**

### \*WIL Breakfast Club\* in Ottawa

Build relationships and grow your network while attending Ottawa's first Women in Logistics Breakfast Club event of 2009.

Ottawa: MONTHLY BREAKFAST GATHERINGS will take place June 12th, July 10th, August 14th, September 18th, October 16th and November 13th 2009.

Great opportunity to meet new people to share ideas, exchange business cards, and create future opportunities.

[Find out more online.](#)

Questions & RSVP if attending: email [bunbury.michelle@ups.com](mailto:bunbury.michelle@ups.com)

Check out other Upcoming Events and Training opportunities at [www.womeninlogistics.com](http://www.womeninlogistics.com)

#### Women in Logistics Mission

To attract and support women in the development of a career in the supply chain logistics sector.

Attention :  
Women in  
Logistics events.  
View [photos](#)

### Women in Logistics — Featured Profile

#### Jan Macaulay

VP Solutions & Implementations  
UPS Supply Chain Solutions  
(Recent presenter at the  
SCL Conference—WIL 1st  
ever track)

Jan's most valuable learning experiences have occurred while on the job... I've learned something new from every project in which I've been involved, and I am able to take this

new knowledge with me when I move to the next opportunity.

Jan's view on how business has changed... The logistics industry now operates on a truly global scale. Companies are looking for answers to their business needs not only in Canada or the U.S., but around the world.

[\(read more on Jan...\)](#)

Every month we feature a unique woman in the world of Logistics. In July look for: Martha Cooper — Another great Guest speaker at the April SCL Conference—WIL 1st ever track.

memberperks

"got some great shoes for back and forth to work & they even look good"...  
*anonymous—only my feet know.*

**PASS IT ON !**

Ensure that your interested co-workers/associates are registered at [The Logistics Institute](#) or [Women in Logistics](#) to be kept up to date on opportunities for continued training and events.

**ON-THE-MOVE**

Let us know when you embark on any new related opportunities. You may be one of the next "On-the-Move". Send submissions to [Bonny](#)

**Help us grow our social networks**

Find **The Logistics Institute** on **Facebook** at [www.facebook.com](http://www.facebook.com) and **LinkedIn** at [www.linkedin.com](http://www.linkedin.com)  
Join our online networks to connect with other Logistics Institute members and people in the industry.  
*Enter conversations, ask questions, network.*  
**Women in Logistics** is there too.

Use your P.Log. memberperks™

HAVE YOU USED IT YET?  
This feature adds even more value to your P.Log. MemberPerks™ gives you access to valuable

discounts, offers and value-added services from some of the world's biggest brand name companies and those smaller shops around your

home and office that you love to visit.  
Go to [MemberPerks™](#) now!  
*Please Drop us a note when you find something you like.*

**PRESS RELEASE—MOU with CIFFA**  
Partners in Professionalism-Expanding The Community

**Tell your Freight Forwarder Friends**

 *The Canadian International Freight Forwarders Association and Canadian Professional Logistics Institute Become Partners in Professionalism.*

**Toronto, Ontario, Canada April 1/2009**

– The Canadian International Freight Forwarders Association and Canadian Professional Logistics Institute announce their new Partnership in Professionalism. Mr. Victor Deyglio, President of the Logistics Institute, and Ms. Ruth

Snowden, Executive Director of CIFFA, officially signed a memorandum of understanding implementing joint strategies in supply chain and logistics, aimed at individuals and companies in Canada and worldwide.

[More on this MOU](#)  
For info contact [Catherine](#)

Articles of Interest

**Women in Logistics - CELEBRATING THE 100th ANNIVERSARY of INTERNATIONAL WOMEN'S DAY**

By: Victor Deyglio  
One of The Logistics Institute's mandates is to define career mobility and sustain human resource

development through competency standards and workforce strategies in supply chain logistics.  
...I am pleased to showcase the accomplishments of four exemplary women in supply chain and logistics: Michele Bunbury, Heather

Cartwright, Vanessa Head, Denise Messier.  
*All four women are current Women in Logistics Executive Committee Team Members.*  
[Read more: originally published in the April 27, 2009 issue • Canadian Sailings, ITL.](#)

Faces of Distinction—New P.Logs. [see them shine](#)

**The P.Log. is a professional statement of competency and a personal statement of commitment to logistics as a career.**

Based on an assessment of their career to date and a completed series of certification modules, they now hold the title of Certified Professional Logisticians.

View a recent publication of Faces of Distinction. Printed originally for the Logistics Institute in the April 27, 2009 issue • **Canadian Sailings, ITL.**



Calling all "shutter-bugs". If you have a photo with your P.Log. showing then send it in. Please forward photos to [bpetrovsky@loginstitute.ca](mailto:bpetrovsky@loginstitute.ca) for review.

## Industry Events of interest

### Maximize Warehouse Space

June 2 – 3, 2009  
Dallas, TX

### NASCO Conference

June 2 - 4, 2009  
Québec City, QC

### Shipper Workshop

#### Managing Your Freight Program in Challenging Times

June 17, 2009  
Toronto, ON

### Translog 2009

June 17 – 18, 2009  
Hamilton, ON

### World Conference on Disaster Management

June 21 - 24, 2009  
Toronto, ON

**Save \$200 Code: WCDM6**

### 7th 3PL Summit

June 22 - 24, 2009  
Atlanta, GA

**20% off, with code  
TJS3PLUS200920%**

[\(these & other events\)](#)

Did you know—most listings on our web Calendar qualify for your maintenance requisite.



Find all events listed on the Logistics Institute website ([calendar](#))

### **CIFFA OFFERINGS** [www.ciffa.com](http://www.ciffa.com)

Canadian International Freight Forwarders Association

#### Air Dangerous Goods Training

- June 2009 - Toronto, ON - Montréal, QC

P.Logs, get the CIFFA Member discount on CIFFA offered programs "the training your employees need."

Employees of CIFFA Members get 15% discount on Logistics Institute course offerings\* (some restrictions apply).

[More on CIFFA programming information](#)

### **2010 Winter Games Job Opportunities Exist !**



Become part of a once in a lifetime opportunity by visiting [www.vancouver2010.com](http://www.vancouver2010.com) for Material Logistics opportunities starting in early 2009.

### **Note to job seeker:**

Set up a Job Search Agent to do the work for you! The system will search the site for new job postings and email you an alert when one matches your search criteria!

**Over 154 Registered Employers**

### **Featured POSTING**

#### **Replenishment Manager**

Canada-ON-Toronto Perm, F/T-Salary Open

#### Job Description

...this regional role will liaise directly with the Sales, Procurement and Warehousing teams in proactively managing all finished goods and products. This includes forecasting and inventory projections, as well as the management of existing inventory in a perishable food production environment.

[Search this & other jobs](#)

## Career Network at [www.loginstitute.ca](http://www.loginstitute.ca)



[Personal Career Management.](#)  
Industry reports, resume writing assistance links, Skills Consistency Studies...



[Job Postings](#)  
Looking for a new job or looking to find the perfect employee...

[Corporate Services - HR Management](#)  
[Corporate Services - Search](#)

### **Notice to employers:** A cost effective way to search.

We currently have over 300 actively looking job seekers with resumes posted to our [Career Network](#); from entry level \$30,000/yr to Director of Operations at \$150,000/yr. Post your positions with The Logistics Institute powered by Workopolis NicheNetwork for the most qualified industry specific candidates.